**Vamsinath Kalluru**

Ambitious Finance Transformation professional with global markets experience who engages organization leaders to effectively align with and support integrated business process re-engineering and global system solution initiatives. Builds and retains high performance project teams by hiring, developing, and motivating skilled professionals. Demonstrated ability to deliver mission-critical results. Possesses a strong relationship network of senior stakeholders and global process owners. Have implementation experience on various Automation tools such as UI path, Blue Prism, Automation Anywhere, AI/ML, Power Automate and Chatbots

# **WORK EXPERIENCE**

**PERSONAL**



 **Name**

Vamsinath Kalluru

 **Address**

#61 Srukruthi Nilayam, 2nd Floor, 2nd main & 2nd Cross, Ramamurthy Nagar

560016 Bengaluru

 **Phone number**

+91 **9972346078**

 **Email**

**vamsinathkallur@gmail.com**



**INTERESTS**

Travelling, Listening, Topics on emerging technologies

**LANGUAGES**

**English Kannada Telugu Hindi**



Dec 2021 - Present

**Senior Manager – Finance Transformation**

Alight Solutions – Mumbai

Accountable for RPA Governance, ensuring process guides, programme metrics, RACI, KPI definitions, standards and templates and process monitoring mechanisms are in place for a successful delivery of automation

Accountable for the Automation solution design driving the product and vendor strategy for the Automation platform, ensure automation platform is scalable, flexible, and secure, and standards and controls are defined, and technical teams aligned to the same.

Facilitating idea generation through innovation labs, crowd sourcing, hackathons

Assessing customer RPA journeys from an existing initial implementation to a robust scalable & transformational model

Mentor and develop team and direct them in finding creative solutions to both client and internal challenges, foster knowledge-sharing across all disciplines internally to ensure collaborative and informed work  
Provide support to Implementation team throughout deployment of new deals during POCs and project implementation

Working with Key Technology Partners to ensure the implementation of the Roadmaps and Standards

Liaising with key IT partners to quantify and communicate the impacts, trade-offs, risks, costs, benefits, and opportunities of IT solutions from an enterprise architecture perspective

Assisting branding team in creating a go-to-market plan to maximize product adoption and success

Participating in Pre-sales, Business development activities

Experience in Product-as-a-Service (PaaS) in RPA & AI portfolio

Responsible for the overall automation products & solution offerings by Alight solutions to clients

Creating user stories for the engineering team to implement based on client requirements

Maintain backlogs and product roadmaps for multiple products offerings

Creating wireframes/storyboards/concept proofs for ideas to solve problem

Creating a product roadmap that has at least a 3-month forward-looking view of key business problems to be solved.

Managing the services providers (i.e., Wipro, ABBYY, AA etc.) on the seamless service delivery and support who is managing the technology for our offerings

Pricing strategy based on the clients needs and working of T&M billings, Fixed fees, Volume based, FTE” S based, Usage based, etc.

Accountable and managing the P/L for the transformation India practice

Managing 8 product offering in the Finance & Digital transformation space which is worth $10M recurring revenue.



May 2008 - Dec 2021

**Assistant Director – IA Consulting & Delivery**

EYGBS (India) LLP, Bengaluru

Working closely with finance stakeholders in identifying the business requirements on functional design and process design  
Analyze business processes, identify potential automation opportunities, and propose a Plan of RPA strategy. Evaluate and perform RPA suitable analysis to qualify and check right fit RPA and AI/ML opportunities

Providing a solution to business with ROI maximized

Preparing the business case and business requirement document (BRD) and take relevant approvals from respective stakeholders

Facilitating the mitigation of risks and issues throughout the RPA/AI/ML deployment phase

Manage requirements and support development and testing team throughout the life cycle of the project implementation

Creating and managing the various documents like BRD, SDD, PDD, Risk register throughout the project life cycle  
Provide support to Implementation team throughout deployment of new deals during POCs and project implementation

Completely handled the business analyst role for one most admiring digital platform to host the automation cloud‑hosted application Performed tool evaluation and feasibility to help in selecting a suitable Automation tool for RPA implementation

Successfully deployed 6 chatbots for customer‑centric teams Implemented various project using low code development platform (Power automate, Power apps and Virtual agent)

Create and validate the as‑is process and to‑be state business processes by applying BPMS methodology

Identifying the various RPA/Automation opportunities using Process mining technologies

Good communication and client management skills, ability to interact with clients and gather business requirements

Responsible for the handover of the overall automation solution to Operations teams

Developed 3 projects using ABBYY Flexi capture OCR tool

Able to articulate and compare alternative approaches drawing from previous engagements and recommend solutions

Developed business RPA ROI Dashboard for Business Leaders to track investments and returns of ROI

Deployment responsibilities include assisting customers throughout the various phases of SAP deployment

# **EDUCATION AND QUALIFICATION**



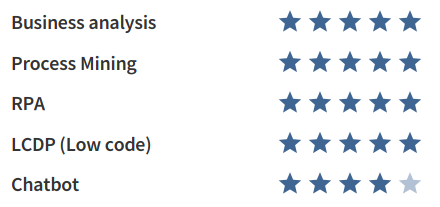
MBA, Finance & Project Mgmt., 2013, IIBM Institute of Mgmt.,

B. Com: Commerce, 2007, SVU University, Tirupati, AP, India

Prince@2 – Qualified Project Management, 2019

**SKILLS**



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**ACHIEVEMENTS**

Winner of EY GDS Hackathon

Implemented cutting‑edge data management procedures for automation team with latest LCDP technology

Utilized Bot Dashboard and implemented more projects with a cost‑benefits Executed Hyper automation with the savings of 35 FTE in FY21

Created a plan to re‑utilize the existing solutions to increase ROI and the life cycle time of the project.